



## 2019 Florida Education Conference SPEAKER BIOGRAPHIES

### **Kevin Winner, SR/WA, MBA**

Mr. Winner obtained his Bachelor's Degree in Organizational Communications and Master's in Business Administration from the University of New Mexico. He is employed as a Right of Way Project Supervisor for Percheron LLC located in the Southwestern, US. Percheron LLC is a land and right of way Service Company providing a wide range of comprehensive right of way acquisition and permitting services primarily to the pipeline, power, energy, renewable, transportation, telecommunication, and governmental sectors. He has been involved in the Right of Way Industry since 1999 and has worked for both private and public utility companies negotiating property rights for telecommunications, pipelines and electric and renewable facilities. Kevin has worked on unique projects in New Mexico renewing Rights of Way on tribal and allotted lands. He has been an IRWA member for 16 years and holds the SR/WA designation as a member of Chapter 53 in Albuquerque, NM. He is also an at large member of the International Utilities Committee. Kevin is currently serving his third term as a Trustee for the Right of Way International Education Foundation.

### **C. KEVIN BOKOSKE, MAI**

Kevin is a Certified General Appraiser, holds the MAI and AI-GRS designations of the Appraisal Institute, and is the author of articles for professional Appraisal Journals. Kevin has reviewed 100+ Major Hub Airport and General Aviation appraisals since 2004 and is recognized for his expertise in Aviation, Seaport, and Partial Interest appraisals. Kevin is a certified Appraisal Institute Instructor, a Certified USPAP Instructor by The Appraisal Foundation, and has taught Basic and Advanced Appraisal Education courses in several states. Kevin is credited with developing several seminars, including "Appraising Airport Properties", "Appraising in the Public Sector", and "That's Logistics: The Appraisal of Warehouses". Kevin formerly managed the Commercial Appraisal department in Tennessee's largest Assessor's Office, he's worked in the role as Fee Appraiser in the State of Connecticut, and has served as an expert witness in State and Federal courts.

### **Keith Fountain, Esquire**

*Managing Attorney, Keith Fountain Law PLLC, Manager, Conservation Advisors LLC*

Keith Fountain has been involved with conservation strategies and real estate transactions in Florida for more than 25 years. He has directed conservation initiatives ranging from the county to multi-state ecosystem scale, initiated discussions that resulted in the Everglades Headwaters National Wildlife Refuge, and managed strategies aimed at working with ranchers in the greater Everglades ecosystem and restoring the longleaf pine ecosystem across its historic range. He has directly engaged or managed land protection projects that have produced more than 4,300 real estate transactions valued at more than \$750 million. In 2012, Keith founded Conservation Advisors LLC to allow his unparalleled experience and broad professional network to benefit ranchers, farmers, timberland owners, nonprofits and government agencies requiring his expertise and vision to complete complex conservation projects that preserve family lands, sustain agricultural businesses, achieve agency objectives and protect Florida's natural resources. In 2016, he established Keith Fountain Law PLLC to provide legal services as well to these groups. Prior to engaging in a career in conservation, Keith practiced law in Florida and spent a summer in Alaska as a backcountry volunteer. He received his Bachelor of Science and Juris Doctor degrees from the University of Florida.